



Chip Eichelberger CSP

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www.getswitchedon.com

Contagious Energy • Customized Content • Motivated Audiences

Get Switched On! - The Power of Attitude and Activity

"Get Switched On" generates incredible energy and inspires your people; they, in turn, can attract and generate the energy to increase sales, energy to enhance customer service, energized to be get the most out of the conference.

Because of the energy, engagement and interaction in this session it is the perfect **opening or closing program!** Chip can customize to almost any theme or focus on sales, customer service, or energize them for the entire day or the plane ride home. Open the day with this talk and close the day with the Board Break Experience.

Own It! - Take Charge of Your Performance

Chip shows how the power of getting clear on what you want and how taking ownership of your **preparation, results and attitude** can ignite tremendous performance improvements in running your performance.

Sometimes you must confront the "brutal fact" about the reason you are not reaching your goals - it just might be you! Moving your performance from "good" to "great" is not like moving next door -- it's more like moving to another country-- that's how big the gap can be. How do you bridge that chasm?

The Board Break Experience - Breaking Barriers

What will dominate the conversations at your next event? Chip guarantees it will be this program. The board break is an intense, emotional and climactic physical metaphor dedicated to over achievement and pushing your team to break through the barriers that are holding them back, getting clear on what they must **believe** and **why they need to overcome that barrier**.

Perfect for groups from 20 to over 2500. Each individual will celebrate in the thrill of overcoming adversity and experiencing an unforgettable moment of achievement. They will commit to a specific personal and team goal on their board - that is what they have on the line.



If you are hiring a motivational speaker for business or a sales oriented audience you want a **proven performer** who can connect with almost any group and make you look good as a meeting planner. Chip will invest the time to understand exactly what you do, and how you can continue to grow and reach your goals. He teaches that success within a business, first starts with success within the individuals. Six

years as **Tony Robbins** international point man, speaking throughout the US, UK and Australia sharpened his skills and created a style that will connect with and move your audience.

Take a look at Chip's list of diverse of over 950 **Raving Fans over the last 18 years**, read the **Testimonials**, and you will see he is a motivational sales speaker who has switched on everyone from **Harley Davidson** dealers, Realtors at **RE/MAX**, sales people at **Xerox**, financial advisors at **Ameriprise** and **members at over 100 associations**.

He will customize his message with **extensive research** and create a worksheet to meet the needs of your audience and business/sales model. It is not a speech! It is a compelling, interactive, humorous, **energetic call to action**.

When Chip Eichelberger speaks to your organization, they won't listen to a lecture—they will participate in an interactive experience that will challenge, enlighten, and motivate them!

"Thank you for 3 great performances. I must say you won over the most jaded nay-sayers amongst us and hit the ball out of the park, bases loaded, every time! You were a pleasure to work with on all levels and we would all agree that you were the best guest speaker we have ever had. Thanks again for helping us to "Own It!" and for getting us all "Switched On" to "Break Through" to achieving greater levels of personal and professional performance."

Drew I. Miller - National Training Director
Furniture Row Companies



Clients Are Raving

"Chip did a great job engaging our audience and instilling the "Get Switched On" theme at our kick off sales conference. We had him kick off our day and he come back that afternoon to reinforce the message through the **Board Break Experience**. Chip brought great energy, a solid message and he engaged the audience through collaboration and discussions. The board breaking experience was the icing on the cake – as I walk through our sales offices many have their boards proudly displayed for a constant reminder that **there is always a way if you remain committed!**"

Michele Falkner
TDS Telecommunications, Inc.
Director – Sales Operations and Effectiveness



"For our Sales Training session for our Sales Team and Dealer Network, we asked Chip to **close our session on a high note**, but yet deliver some very practical tips for improving their performance in and outside the work environment. Not only did he accomplish this goal, but he connected like no other guest speaker we worked with in the past. He literally "hit it out of the park"! **Our participants left energized, invigorated, smarter and ready to tackle the world!**

Joe Porto
Director of Sales
Carrier Transicold



"Chip - in a nutshell you **captured the vision** - the essence of the message we so strongly wanted our associates to get. I believe your connection to our training process and core culture prior to your presentations was the key reason why the connection was so strong. You did a **fantastic job** of closing our 6 Service Summits around the country."

Paul Daly
AVP - Food and Beverage
Hyatt Hotels Corporation



"Thank you for making our meeting a **huge success**. You kept the group involved, maintained high energy, tied your presentation to our theme with your opening session. It was **amazing** to watch as you drove our team to the board breaking crescendo. You showed our people they can **break barriers** and do something previously thought to be next to impossible.

Howard Nelson
Vice President of Operations
The Krystal Company



Raving Fans Include:

- AAA
- Allied Domecq
- Ameriprise
- American Dental Association
- Bank of Montreal
- Brunswick
- Carrier Transicold
- Century 21
- Chicago Title
- Comfort Keepers
- Fitness Together
- Furniture Row Companies
- Great Clips
- Harley Davidson
- Lenovo
- Logan's Roadhouse
- MAACO
- Miracle Ear
- Meineke Car Care Centers
- M & T Bank
- Project Management Institute
- PwC
- RE/MAX
- Rogers Media
- ServiceMaster Clean
- Southern Companies
- Subway
- State Farm
- TDS Telecom
- True Value
- US Foods
- Wells Fargo



My Commitment to You: Through questionnaires, phone interviews, and personal interaction, I craft a presentation that is a great blend of practical content, motivation, and humor. Customized learning guide handouts help the audience maximize retention, and the title and focus of my presentation are designed to fit your theme. The audience will think, "WOW, how did he know so much about us? It is like he worked with us."

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