

Get Switched On!

How to Reevaluate, Recharge and Realize Your Full Potential

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Formula for getting switched off: Letting instant _____ win and making simple _____ in judgment. The **Power of Early** _____.

What have I been _____? *What impact is it having? What impact will it have?*

Formula for Getting Switched On: Take care of my **#1** _____ - _____, think **long term** and **execute** daily success _____. *Year/Decade? A **Streak Starts with** _____.*

Time will either _____ me or _____ me!

Good is the _____ of _____! Where are my _____?

What is really _____? *"Do not major in minor things." Jim Rohn*

When my _____ and priorities are **clear and lived with integrity** – the *tough* _____ are easier because they are usually made in advance.

1.	4.
2.	5.
3.	6.

How will these _____ impact my decision-making? What will change in the future?

Have a finish line! – You do not **suffer from burnout**, you _____!

The **Stockdale** _____: I retain **absolute** _____ that I can and will prevail, *regardless* of the difficulties. I must **confront** the _____ facts of the current situation and be willing to _____ on the implications. _____ will only make me **stronger**.

1. Go back into *my* _____ – *power of one* _____.

Clarify my compelling _____ and execute a clear game _____:

Write it _____ - _____ & laminate it - _____ it – Own my _____.

1.

2.

3.

To overcome neglect, I have to isolate and **turn key** _____ into _____!

I **hold myself** _____ on *what is really important* so I can _____ my **results**.

What is on my _____? Where do I keep _____?

Ask my customers/teammates/spouse/children:

What can I do to be a _____ ?

How you do _____ is a **reflection** of how you do _____!

2. You gotta' _____ - _____ VS. _____ mindset

Anything worth doing is worth doing _____! *Frustration is* _____!

I am a _____ in progress! Don't be afraid to _____.

My _____ does not equal my _____. I can have _____ **because** I can _____ **more!**

Money equals an **exchange** of _____. *What is my plan to become more* _____?

I can _____ **more business - Use Law of** _____.

When someone is unsure how to proceed they will look **to what others have done** previously to help them make a decision. Your web site, Angie's List, Google Reviews, YELP

Document my _____ and **tell more persuasive** _____ about the amazing solution and experience I deliver! Get a written and/or _____ testimonial; take _____ with them before, during and after. Have a system to _____, consistently ask for _____ and uniquely _____ them when it turns into new business!

What am I committed to _____? **What am I willing to** _____ / _____?

1.

2.

3.

_____ **change** vs. _____ **change**
*FastCompany.com – **Change or Die** - Alan Deutschman*

"In the end, it is important to remember that we cannot become what we need to be, by remaining what we _____." **Max Dupree**

3. Own my _____ - *Beware the Law of Familiarity!*

I am judged _____. I either transfer _____ or _____.

My _____ is contagious. Do I say _____ to or _____ to?

"Work **harder** on _____ than you do on your ____." *Jim Rohn* What _____ of life do I want to enjoy in _____ years? The vast majority of people die of _____.

Practice the 4% _____ - *Obey the Law of Association*

What do I need to stop reading, listening to and watching? Who do I need to leave behind?

At ShowTime - Be ShowReady!

Reevaluate and Recharge my daily *routine* to **Get** _____
to prepare for each day, each opportunity & when I walk in the door at home!

My "anchor words" - _____ - _____ - _____

Authentic, blessed, confident, decisive, determined, disciplined, dynamic, effective, focused, guided, innovative, invincible, joyful, legendary, loving, nice, passionate, persistent, prosperous, relentless, tremendous, unstoppable, valued, vibrant, willing, wise, worthy

Night time routine - read - **visualize your success**, internal a.m. shower", morning workout > watch/listen/learn, shower/review my goals, **Get Switched On smoothie**, clear plan for day, **Stand-up Desk**, hydrate all day, cooler w/quality food, listen to quality info during road time, prospect daily, ask for *referrals*, **uniquely thank referrals**, consistently show appreciation, send a unique card, document my success with pictures/quote/videos, *seek moments to amaze*

Never **Underestimate** the **Power of One** _____.

Change from **scarcity** to _____

Change from **impossible** to _____

Change from my **problems** to my _____



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